



WEALTH MANAGEMENT

Save. Protect. Grow

www.sanjoseandpartners.com



DOMESTIC & GLOBAL SOLUTIONS

INSURANCE & PROTECTION

WEALTH MANAGEMENT

ADVISORY SERVICES



BUILDING LEGACY

FOR YOUR FAMILY

FOR YOUR HAPPINESS

FOR YOUR SECURITY

Experts You Can Trust.

For over a decade, San José and Partners International Certified Wealth Managers help clients on creating, acquiring, managing capital with excellence.

San José & Partners Wealth Management exclusive service offers our clients special access to vast information and resources combined with our unique capabilities to support your goals at every stage of your life.

Our commitment to helping you build, preserve and manage your wealth in all forms and foundation is our top priority.

MESSAGE FROM OUR CHIEF FINANCIAL PLANNER



" Our clients are unique by nature. With different goals and objectives, we make sure all plans are tailored made to each financial goals and requirement."

Mr. King San José - Santos, RFP,LFA,CTA,FIFC

Chief Financial Planner San José & Partners
Registered Financial Planner
Universal Licensed Insurance Advisor
Certified Technical Market Analyst
Certified Market Analyst
Certified in Real Estate Finance and Investment
Certified Financial Consultant,IFC Canada | USA
Fellow of the Institute of Financial Consultants USA- Canada

We hold ourselves to the highest legal standard. Whether you are a successful business owner in the prime of your career or a nester purchasing a vacation home, we exist to serve your best interest.

Every step we take follows your Philosophy.

We help you stop worrying about the daily ups and downs of the market as we focus on growing and protecting your wealth.

WE MAKE IT

Possible!

OUR FINANCIAL PARTNERS & REGULATORS

We make sure that
your capital and
funds are safe with
us so we partner
with top high
performing brands



For over 112 years, Insular Life Assurance Company, LTD has been a mutual Insurance company in the Philippines established on November 25, 1910 in Manila. It is the first Filipino Life insurance company.



Inlife healthcare is a health maintenance organization HMO that provides only the best managed-care program, facilities, and services to its members and has one of the industry's most comprehensive health care programs in the market today.



Union Bank of the Philippines is a public listed universal bank that distinguishes itself through superior technology, unique branch sales, and service culture, and centralized backroom operations. It is consistently recognized as one of Asia's top banks.



Pioneer Insurance is a trusted name in the insurance industry that has consistently charted milestones for over half a century through its main arms of life and non-life insurance. Euromoney Annual Global Insurance Survey named Pioneer as Best Insurer in the Philippines for two years in a row and Best Insurer in Asia in 2010.



Regulated by the SEC and The Philippine Insurance Commission



Registered Financial Planner: 020130130
Traditional Insurance License: Number: 0000A06307
VUL Investment Insurance Number: 0000A06307
Healthcare Number: 03336
Non-life Insurance protection Number: MIV12494
Hubbis Wealth Management HK: 49M9A0S141



WEALTH MANAGEMENT

Creating and preserving wealth.

About San José & Partners

For your Wealth, our main goal is to simplify your finances and focus on important things in life as we start answering your important questions.

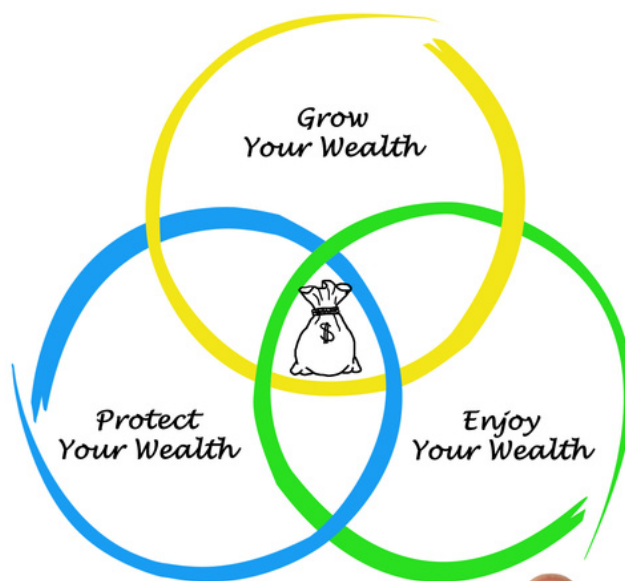
For your business, the same applies to the directors and managers of companies-whether they sit at the helm of an internationally headquartered business opening offices in Asia or developed company on multiple sites, we support their requirements as well as helping them create the right benefits package for their employees. Whatever the situation, we provide the best solutions and unique approaches for our clients.

Our Principal Services Includes:

- Wealth Management: Pensions, Investments, Financial Planning & Advisory and Protection
- Employee Benefits: Pensions, Flexible benefits, healthcare, financial education
- Property Management: Investments, Business Support services, Property Management and Soft Services, Facility Management

EXPERTISE AT YOUR FINGERTIPS.

San Josè & Partners Wealth Managers in partnership with the biggest Life Insurance company in the Philippines, Insular Life, and the biggest non-life insurance provider in Europe, Mapfre España expands our service capabilities delivering investments, protection, healthcare, and other financial requirement and institutional investment services to individuals and corporations, all of which gives us the size and scale to help preserve your growth.



WHAT IS WEALTH MANAGEMENT

The complete integration of Financial Planning and Asset Management.

With a comprehensive menu of services , we strive to be a single source for all your financial necessities. Our holistic wealth management approach help us to:

- Serve all your need : As Fiduciary Financial Certified Planner, we seek to meet all your personal wealth needs, While for business owners, we can create a retirement financial plan design for your employees, administration record, keeping and investment management.
- Facilitate Life transition: From unexpected loss or divorce to selling a business or starting one, we offer services that can help you get through with your journey
- Grow and protect your Wealth: We can build your investment portfolio either domestic or global funds, powered by Inlife products.
- Maximize retirement : Our proprietary solution ,retirement salary help deliver steady predictable income throughout your golden years. We help you make smart decisions.

Our Focus is on providing the highest levels of personal services, ensuring we maintain close relationships with you to:

- Proactively participate in your needs
- Deliver great outcomes
- extend our range of products and services, embracing innovation in both new investment products and technology
- Consolidate and increase the value of your investments

WE MAKE LIFE

Simple!

www.sanjoseandpartners.com

YOU DEFINE SUCCESS

We Help You Achieve it!

With our commitment to partnership, we help guide you through life's uncertainties and strive for success.

Maintain Cash Flow

I can predict expense but others I can't. How can I plan for future needs?

Travel Goals

How do I get my vacation home?

Is my funds enough for my travel plans?

Retirement Plans

Is there a way to plan for retirement without affecting my current lifestyle, company, family ?



Business Strategies

How do I manage personal wealth with so much tied up in my company?

Education Plan

Will I be able to pay for my child's / grandchildren's education?

Estate Planning

How do I transform my assets to legacy? Making sure the assets will go to people I care.

Retirement Plans

What will happen to our investments if one of us may require future long term care?

Investment

I have so much goals and priorities in life. How can I design my Investment to achieve maximum gains?

Home Ownership

What are my options and alternatives that allows me to maximize my home ownership?

Managing Risk

Are my assets protected from unforeseen risk?
Will it affect my family?

FOCUSING ON OUR CORE VALUES.

Customize Planning in relation to your needs.

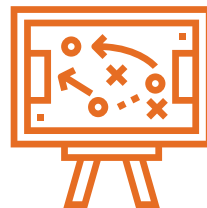
Our Unique Design Approach

" The groundwork starts when you start telling your story. This allows us to understand and determine what you need in life and maximize your chances of success on your terms."



Plan

Proper planning helps individuals and families save time and money.



Strategy.

A strategic approach helps you determine the right execution with high efficiency and less waste in resources.



Result

We make sure we deliver above satisfactory results and outcomes for your personal portfolio and business.

Whether you are looking for investment or protecting your assets for the next generation, or solving life challenges you are assured you are in the right hands. San José & Partners Wealth Management service is about finding the right solution. A fresh and unique approach to creating wealth and solving life problems and challenges.

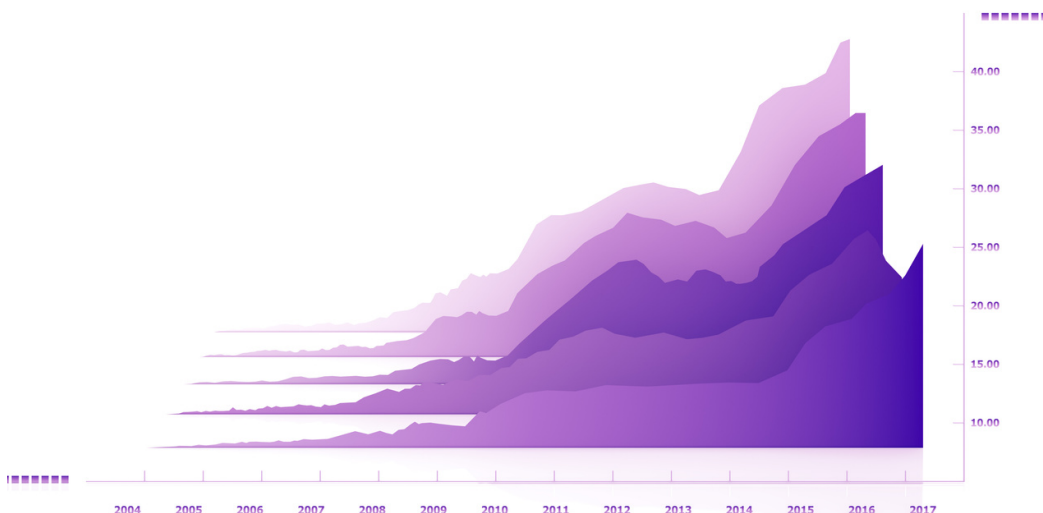
STATE OF THE ART CLIENT AND RISK MANAGEMENT SYSTEM

WealthProTM

*Organizing your portfolio and managing
your risk made easy online.*

Our proprietary software and client management system allows our clients to organize their portfolio in one platform. It empowers your financial advisor to have a more meaningful conversation with you around your portfolio construction.

Create the right financial models, check your financial goals, schedule meetings, message your advisor and understand your risk with your client portal software.



WE MAKE LIFE

Simple!

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WE MAKE IT

Possible!

FEATURES OF WealthPro™

WE MAKE LIFE

Simple!

1 At a glance

Your entire portfolio in one place. What you assets, your investments, spendings and earnings

2 Easy connection

Communicate with your wealth manager via online chat, schedule a meeting, send documents all in one platform

3 360° view

Wealth Pro (TM) provides easy access to everything you need.

Check your investments, reports, buy new investments and insurance all in one platform

www.sanjoseandpartners.com

KEY SERVICE Highlights



Comprehensive **Planning**

Financial Planning and Assessment .
Financial Forecasting and risk assessment.



Portfolio **Management**

Investment Brokerage, Assessment and
monitoring.. Market analysis and
rebalancing.



Company **Retirement**

We provide wholistic service helping you
design the right retirement plan for you and
your company. BIR and RA 7641 Compliant.



Easy Access **Consultation**

Financial Planning and Assessment..Financial
Forecasting and risk assesment.



Access to advance **Certified Managers**

Get the right advice from International Certified Wealth managers
and Licensed professionals in the industry..

PERSONAL LIFE SOLUTIONS

Investments | Life Protection | Healthcare

Personal Life Protection

Helping your family against the loss of income due to unforeseen scenarios..

Other Uses: Estate Tax , Protection against liabilities , Other Unforeseen Expenses

Types of Life Insurance :Life , Accident

Available Life Protection Solutions : Whole life, Term Insurance,Investment- Linked VUL Life Insurance

Personal Health Solutions

Protection against unforeseen medical expenses.

For Check-ups, diagnostics, Treatments, and Healthcare Financial coverage.

Available Healthcare solutions:: Prepaid HMO Cards, Comprehensive Health Insurance, Critical Illness Plans

Personal Investment Solutions

Our wide range of stocks, bonds, and local and international funds can help you earn while being protected.

Investment Plans for Capital Appreciation, Liquidity
Funds Available: Money Market Fund, Bond Fund,Philippine Equity Fund,US Equity Funds, Special Funds: (JP Morgan | Blackrock)



BUILDING A BETTER LIFE

Securing you and your family's future.

Personal Retirement Fund

Securing your future for you and your family.

Purpose of Retirement Fund: Maintenance of Lifestyle

Special funds : Can be set up as an emergency fund

Funds Available:: Money Market Fund ,Bond Fund ,Philippine
Equity Fund , US Equity Funds ,Special Funds: (JP Morgan |
Blackrock)

Retirement Solutions: Wealth assure Plus, Basic Assure, Secure 7

Education Fund

A special fund for your child's future.

Uses for Education Fund:: College Fund, Special Courses
Fund (Ex. Medicine) , Other Education Requirements

Personal Travel Insurance

Protection during your travel abroad.

* Accidents, Luggage, other Insurance

PERSONAL ASSET PROTECTION

Protecting your assets from unforeseen scenarios.

Structural and Content Home Insurance

Protect your home and the contents against all acts of nature and even theft with our complete comprehensive home insurance.

Comprehensive | Home Protection

insurance

Car and Motor Insurance

Protect your car and the contents against all acts of nature and even theft with our complete comprehensive car insurance.

Auto Select | Auto Liability insurance | Auto comprehensive



PIONEER[®]
YOUR INSURANCE

Be at ease knowing your business ,
employees and your most loved
assets are safe with our premium
insurance protection.

Special Insurance Protection

Fine Art Collection, luxury item
Insurance, Golf Insurance



Other Insurance Protection

CPTL Insurance (LTO Requirement), MRI
Mortgage redemption insurance (bank
requirement for loans , Loan Redemption (Bank
Requiemment for Financial Loans),

SERVICES

Wealth Management summary of services available

General Financial Planning Services

- Financial Organization
- Networth Statement/ Tracking
- Total Account Aggregation
- Education Planning
- Cash flow Planning
- Retirement Fund Management
- Savings and budget control strategies
- Debt Management
- Major Purchase advice/ Planning
- Student Loan Analysis
- Mortgage Analysis
- Lease vs Buy advice

Investment Planning

- Investment-based investment strategy
- Asset allocation
- Custom Portfolio construction
- Domestic investments
- Global Investment Diversification
- Risk tolerance / Goals assessment
- Portfolio Rebalancing
- Performance monitoring and reporting
- Tax-Managed portfolio
- Retirement fund rebalancing
- Company retirement plan design , administration and investment management. (Powered by Inlife)
- Investment Brokerage via Inlife products



Insurance | Risk Management

- Insurance Needs Analysis
- Annuity Rescue
- Annuity Plans review
- Long - Term Care Insurance Analysis
- Healthcare HMO analysis
- Disability Insurance analysis
- Property/ Casualty Insurance analysis
- Insurance Brokerage and assistance for acquisition

Financial Products and Solutions

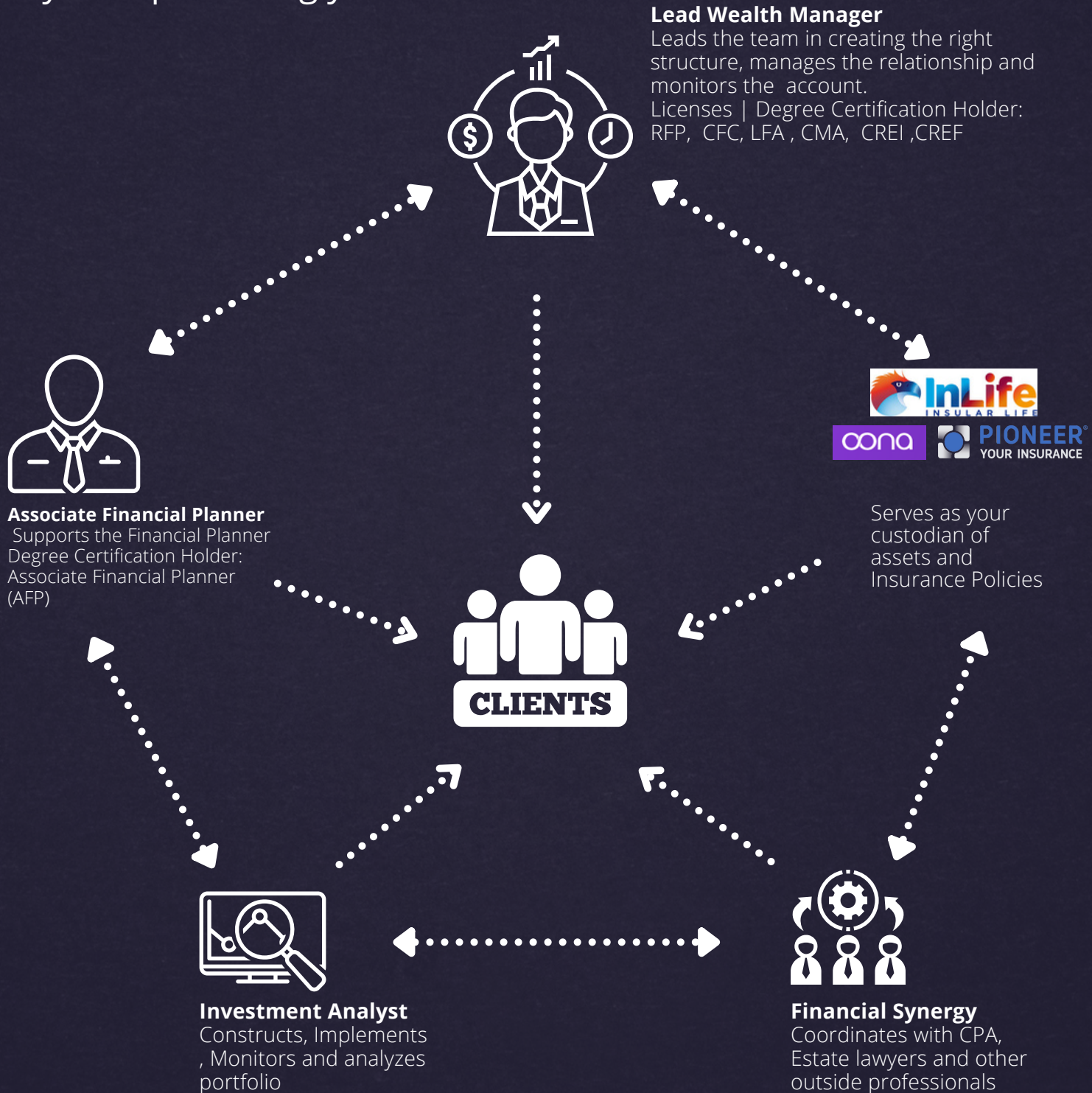
- Personal Life Insurance
- Personal Health Solutions
- Personal Investment Solutions
- Personal Retirement Fund Solutions
- Education Fund
- Personal Travel Insurance
- Personal Car Insurance
- Home Insurance Protection
- CPTL | LTO Requirement
- Mortgage Redemption (MRI)
- Loan Redemption Insurance
- Fine art Collection Insurance
- Luxury Insurance
- Golf Insurance

Trust & Estate Planning

- Beneficiary designation review
- Collaboration on estate planning with other professionals
- Asset Protection strategies
- Elderly Planning
- Estimated estate tax Liabilities
- Inheritance Planning
- Admin Matter

YOUR SYNERGY FINANCIAL TEAM

Understanding how your team works for you in protecting your wealth.



You get your personal **CFO** and your **Finance department** helping you manage what is important to you. Monitoring each aspect of your life.

HOW OUR TEAM WORK

Real Advice from real advisors.
Better Value. Better lives.

As your personal CFO's we follow the highest legal standard in planning your wealth on your behalf. Your interest is our utmost priority.

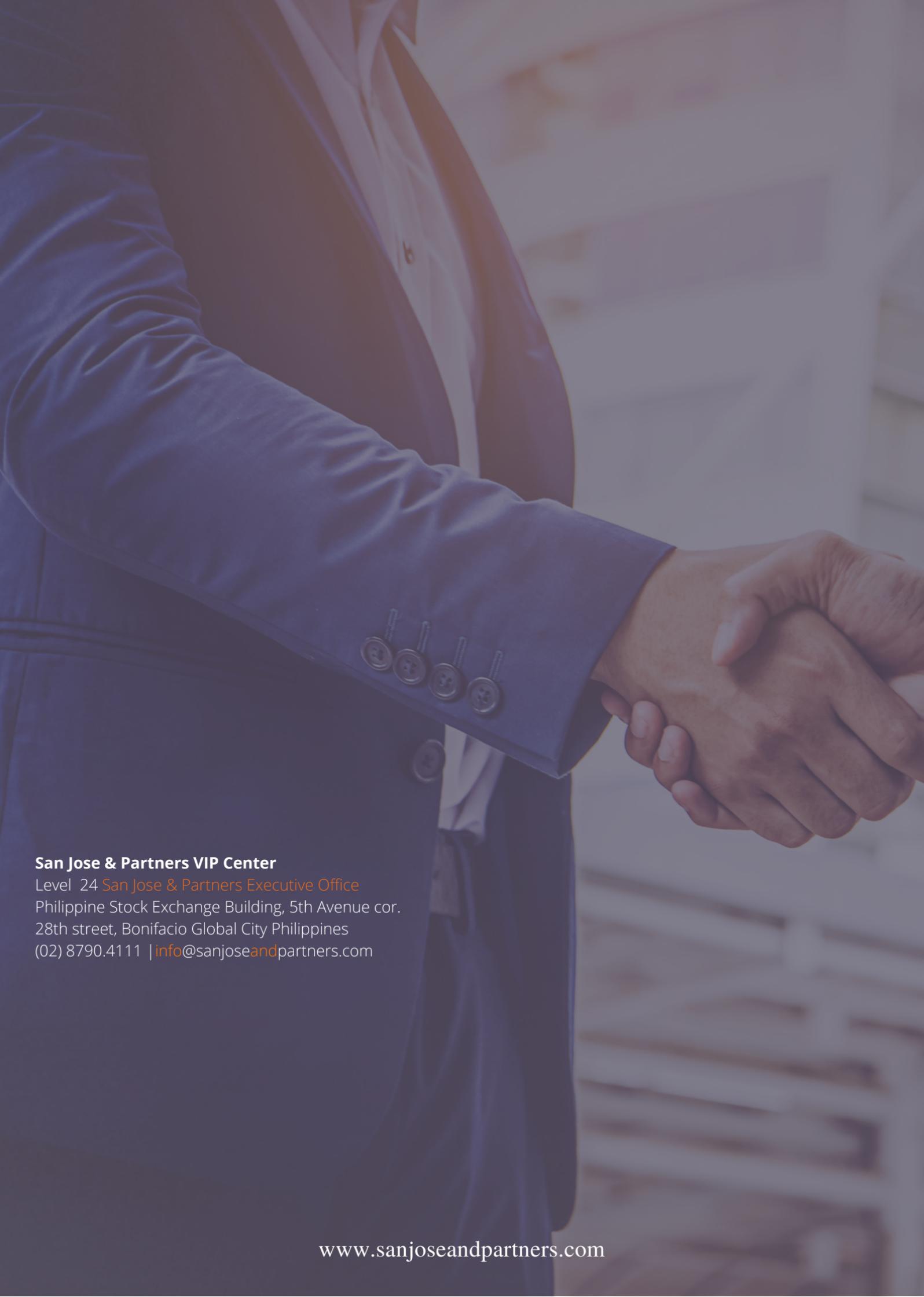
Our Technology

Our technology helps you manage your finances as easily as 1,2, and 3
Subscribing in our wealth management program allows you to access the following:

- Regular Blogs
- Quarterly Newsletter / Market commentary
- Quarterly Performance Report
- SJ&P Client Portal
- Quarterly Performance Reporting
- Option web-based meetings

WealthProTM requirements

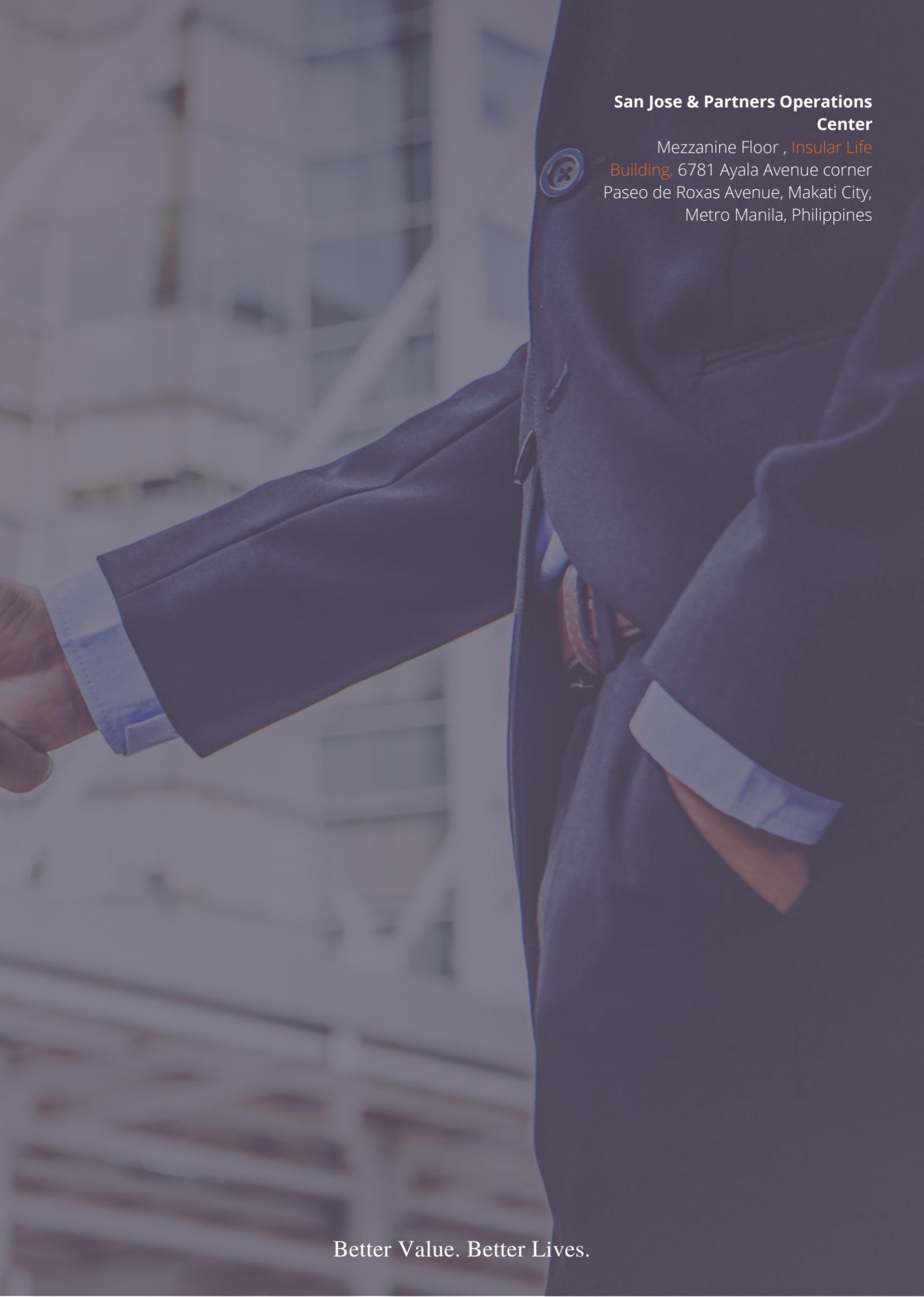
To be qualified under WealthPro, We accept clients at least Php 5,000,000 under investment management. We may waive this minimum requirement in certain situations. Case to case basis.



San Jose & Partners VIP Center

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Philippine Stock Exchange Building, 5th Avenue cor.
28th street, Bonifacio Global City Philippines
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www.sanjoseandpartners.com



**San Jose & Partners Operations
Center**

Mezzanine Floor , *Insular Life
Building*, 6781 Ayala Avenue corner
Paseo de Roxas Avenue, Makati City,
Metro Manila, Philippines

Better Value. Better Lives.



SJ&P

Wealth Advisory

Level 24 **San Jose & Partners Executive office**, Philippine
Stock Exchange Building,, 5th Avenue cor 28th street,
Bonifacio Global City, Taguig Philippines

(02) 8790.4111 | info@sanjoseandpartners.com

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